



Vacancy

PARTNERSHIP SERVICES MANAGER (F/M/X) - 16 MONTHS MATERNITY COVER

The International Paralympic Committee (IPC) offers the position of a full-time **Partnership Services Manager (f/m/x)** in an international and multicultural team at the IPC Headquarters in Bonn, Germany, starting July 2022.

ABOUT THE IPC

At the IPC, we work as one team, aligned and focused on fulfilling our vision and mission.

The IPC's vision is for an inclusive world through Para sport. We believe that **Change Starts With Sport**, and that the work of the Paralympic Movement is a catalyst for driving social inclusion and advancing the UN Convention on the Rights of Persons with Disabilities and the UN's 17 Sustainable Development Goals.

The IPC seeks to use the influential global position of the Paralympic Movement and the growing profile of Para athletes to challenge the stigma attached to disability and empower social transformation.

The IPC is the global governing body of the Paralympic Movement. We supervise the organisation of the Paralympic Games and Paralympic Winter Games and serve as International Federation for 10 Para sports. We enjoy a positive working relationship with the IPC Governing Board, members of which are democratically elected every four years by the IPC General Assembly.

The IPC is a purpose-driven non-profit association. Our mission is to lead the Paralympic Movement, oversee the delivery of the Paralympic Games and support members to enable Para athletes to achieve sporting excellence. Since 1989, we have been creating change through sport with the Paralympic Games and Paralympic athletes at our core.

INTERNATIONAL PARALYMPIC COMMITTEE

Adenauerallee 212-214, 53113 Bonn, Germany / paralympic.org
PartnershipsJobs@paralympic.org / Tel: +49 228 2097-200 / Fax: +49 228 2097-209

ROLE

The **Partnership Services Manager** is accountable to the Head of Partnership Services and will be responsible for managing the relationship of assigned Paralympic Marketing Partners. The role entails overseeing the relationships with Marketing Partners while coordinating with stakeholders including the International Olympic Committee (IOC), the Paralympic Games Organizing Committees (OCOG) and IPC departments to ensure the successful delivery of sponsorship rights, activations, Games programmes, and incremental opportunities. This ensures making the Paralympics a highly considered activation property and ensuring the goals of brand enhancement and awareness are achieved.

CORE RESPONSIBILITIES

- Support the Marketing Partners and stakeholders in the implementation of contractual rights. Work closely with assigned Marketing Partners to develop and leverage assets, rights and benefits to enhance partner's activations.
- Coordinate between Marketing Partners and stakeholders to develop and provide incremental opportunities including tailored rights, enhanced digital assets and National Paralympic Committee partnerships.
- Work closely with IPC departments including Commercial, Broadcast, Brand Engagement, Content and Communication in order to deliver Marketing Partners with Paralympic content, media and other opportunities.
- Support Marketing Partners and stakeholders in the delivery of Paralympic Games-related contractual assets including accreditation, hospitality programmes and more.
- Support with the commercial integration related to Paralympic Games, in particular incremental rights.
- Provide team support across departments projects and responsibilities.

CORE RESPONSIBILITIES

- At least four years' experience in Partnership Services related jobs. Strong ability to lead and manage stakeholder relationships.
- Strong project management skills and organisation of simultaneous projects.
- Excellent communication and interpersonal skills.
- Ability to develop strong external relationships and networks, including with other experts in the field.
- Self-motivated and resilient.

- Passion for the IPC's vision, mission and values.
- Fluent in English (any additional language is an asset).

Do you want to **apply**?

If you are interested and provide a good match with our requirements, please send your CV and cover letter in English and in pdf to PartnershipsJobs@paralympic.org.

For this position, we will review applications and interview candidates on a rolling basis with a deadline of 31 May 2022.

The IPC is an equal opportunity employer, and we especially encourage individuals with a disability and members of minority groups to apply; we support the relocation process and provide transitional accessible accommodation. For further information on the IPC, please contact us or visit our website under www.paralympic.org.

We look forward to your application!